



- Does paperwork slow down your business?
- Does the sales staff have current pricing?
- Did the fax jam again or the order get stuck in a spam filter?
- Are orders delayed between the field, the plant and delivery?
- Did the delivery person receive the last minute change?
- Is information lost or misread?



**ForceField™** mobile SFA is an expandable application that works like remote control. It puts the power of the office in the hands of your people, allowing them to be with their customers from 8 to 5 without being in the office from 5 to 8.

**ForceField™** runs on handheld, notebook, netbook, tablet, or smart phone.

## JARGON ADDS MORE FORCE TO YOUR BUSINESS.

Information is processed faster and more accurately while building better customer relationships.

### **THE ForceField™ ADVANTAGE**

You can expect a rapid ROI, because **ForceField™** deploys quickly, and can be easily modified to maximize effectiveness.

**ForceField™** makes it easy to customize features and automatically deploy them to the field.

### **FOR THE FIELD PROFESSIONAL:**

- Customer history and inventory info immediately accessible
- Look-ups by category and sub-category
- Pricing updates and promo reminders
- Mobile printing capability
- Single source for product catalog with pricing and images
- Rapid submission of information from field to back office

### **FOR YOUR COMPANY:**

- Automatic order posting, with internal review if desired
- Digital signature capture optional
- Error elimination...no re-keying
- Accurate and timely inventory tracking
- Demonstrates commitment to customer service
- Reduces need for sales administration
- GPS Integration

# FORCEFIELD™ FOR BUSINESS

## HOW IT WORKS:

Data entered and stored on PDA with or without a connection. Any connection method works...cradled, land line, or wireless. **ForceField™** runs on all mobile devices using all Windows Mobile versions, Windows XP, and Vista.

## Jargon™ Software's ForceField™ Mobile Sales order Entry Provides:

- Increased Productivity & Accuracy
- Larger Order Size
- Shorter Supply Chain
- Reduced Stock Outs
- Improved Forecasting
- More Effective Promotions
- Better Customer Service

**ForceField™** works with back office systems that are HTTP compliant including

- .php Pages
- Microsoft Active Server Pages™
- Oracle AppServer™
- IBM WebSphere™
- Progress WebSpeed™
- Any ODBC Compliant back office database

## APPLICATIONS INCLUDE:

- Sales order entry
- Inspections
- Re-order
- Inventory
- Deliveries
- Chain of custody
- Asset tracking

*"We immediately saw an increase in the number of lines per order, giving our field sales force real-time access to customer information and our product catalog while in front of the customer. Jargon paid for itself in the first six months of being live."*

**-Dave Kirchner, VP of Operations,  
Kirchner Jewelry Corp.**

*"With Jargon, our sales force has the technology tools to write more business and process orders faster. Sales force automation makes a loud and clear statement about our commitment to customer service."*

**-Gary Crisler, Director of Credit,  
IB Goodman**



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**JARGON™**  
Software